

Job Overview

Come work at Showpro Audio LLC., a leading firm in our industry in the metro area. We are looking to hire an experienced Outside Sales Representative to help us keep growing. If you're hard-working and dedicated, Showpro Audio is an ideal place to get ahead. Apply today!

Responsibilities for Outside Sales Representative

- Travel to service areas to represent the company and achieve the assigned goal
- Make outbound calls to sell company products and services
- Identify opportunities to improve sales performance
- Recommend improvements to boost performance to the sales team
- Monitor market conditions in relation to competitors
- Build strong and successful relationships with clients
- Deal with various technology and equipment to fulfill the job requirements

Qualifications for Outside Sales Representative

- A bachelor's degree is likely required where products sold are technical, or specialized
- Proven experience as a sales representative in the industry preferred
- Maintain a professional company image at all times
- Excellent verbal and written communication skills
- Strong customer service and rapport
- Great persuasive and negotiation skills
- Good interpersonal and presentation skills
- Proficient in technology and dealing with equipment and software
- Able to travel frequently as required of the job
- Must be able to stand and walk for long hours at a time